



Process focus. Excellence.

Letter From Bob Owens of Continuum Systems and Michael Carr of Naviant

June 1, 2021

To our new customers,

We are excited to share that Naviant, Inc. has signed the [definitive agreement to acquire Continuum Systems OnBase software division](#), which includes all OnBase clients, as well as Continuum Systems OnBase professional support and sales teams.

David Lyons, Owner & CEO of Continuum Systems, says "Our core values of integrity and client success have helped our OnBase clients grow and succeed through their digital transformation journeys. I am happy to say that as a leading partner in the intelligent automation industry, Naviant shares these same values and brings expanded capabilities in intelligent capture and robotic process automation (RPA) technology."

Michael Carr, President & CEO, at Naviant says "We are very excited to expand our footprint east and combine Continuum Systems powerful customer base and talent with Naviant's strong commitment to excellent support and delivery for our clients."

As a top OnBase by Hyland partner, Naviant has been consistently named an [OnBase Platinum and Diamond Support partner](#) year after year with a thriving and happy client base. "Hyland fully supports this acquisition, and we believe Naviant is a shining example of a partner that provides exemplary delivery and support to their clients. In fact, Naviant was recently named the [Top Customer Growth Partner of the Year](#), [Commercial Partner of the Year](#) and [#1 Partner in Marketing Excellence](#) by Hyland Software," said Eric Miller, AVP of Channel at Hyland.

"The team in the Syracuse NY office, with the addition of the entire Naviant team, look forward to providing you an even higher level of support and delivery of services. We look forward to personally welcoming you into the [Naviant Community](#)," said Greg Albert, VP of Professional Services at Naviant.

Since 1986, Naviant has partnered with our clients to help them do more with less and reach their business goals. The acquisition positions Naviant to further lead the industry-wide evolution from managing content to managing information and to make an even bigger impact.

In the coming weeks, you will hear from our marketing team about all of the exciting opportunities Naviant provides to our clients, including free training webinars, newsletters, blogs, and our Annual Summit to name a few. You will receive an invitation soon to join us for a [June 17 "Welcome Continuum Clients" webinar](#) that will introduce you to our executives, combined support and implementation teams, our culture, and all of the additional free resources you now have access to as one of our clients. We will cover who we are, how we work together, your accounting and account setup, how to get OnBase Support through Naviant, and more.

We look forward to extending a strong culture of support and partnership as we make this transition as seamless as possible for clients. In the meantime, if you have any questions, please visit our [Continuum Systems Client Welcome Portal](#) to read some FAQs or please reach out to [Bob Owens](#) or Naviant President [Michael Carr](#).



Bob Owens
President
Continuum Systems



Michael Carr
President & CEO
Naviant, Inc.

